

infinite solutions

***Join Partnering for
Profit and Build a New
Revenue Stream.***

***Make one of your monthly operating expenses a
source of continuing income.***

Conectiv Communications. We're a new kind of telephone company, based on new ideas, leading-edge technologies and an unwavering commitment to our customers. That's why we've developed *Partnering for Profit*. A program designed to help you earn revenue by simply referring your business associates to Conectiv Communications.

Partnering for Profit is tailor-made for any type of business, association or member organization. Through the program, you can refer any businessperson with whom you have a relationship — business associates, customers, members, vendors. The possibilities are endless.

***Complete Solutions
for the Way You Communicate.***

Conectiv Communications now gives you the convenience of a single-source provider for all your telecommunications needs — Local, Long Distance, Toll-Free, International, High-Speed Data and Internet service — and a menu of Enhanced Calling Features to help your business run more smoothly than ever before.

Conectiv Communications. Innovative. Intelligent. A better way to do business.



PARTNERING *for Profit*



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A PARTNERSHIP
THAT WORKS FOR YOU!



A new, steady
stream of revenue.

Commission checks
calculated on
billed, not
collected, revenue.

Sales and program
representatives to
help maximize your
partnership.

Here's How The Program Works.

Your referrals. Our sales and service teams. Together, they can mean new revenue for your business. Simply refer and recommend us to your associates. Once they begin using Conectiv Communications services, you'll receive a commission check each month based on the total billing amount generated the previous month through your *Partnering for Profit* program. You'll earn additional money each month as new referrals switch to Conectiv Communications.

Commitment That Sets Us Apart.

We'll count on you to recommend us to your associates and customers; you can count on us to do the rest. Our commitment to you includes:

- *Contacting the people you refer.* Your referrals are important to us, and we'll contact each one promptly.
- *Monitoring your program.* Our sales and customer representatives will identify ways of increasing your *Partnering for Profit* revenue, and share ideas that work for other Referral Partners.
- *Developing promotion strategies.* We'll work with you to create letters of reference to promote Conectiv Communications to your referrals.
- *Updating you monthly.* You'll receive detailed reports of sales and marketing activity.
- *Continuing to provide quality telecommunications services.* Your associates will receive the same high-quality, customer-focused service that you receive, so you can be confident in your referral.

CONECTIV COMMUNICATIONS
PARTNERING FOR PROFIT PROGRAM.

The Bottom Line: How Much You Can Expect.

Unlimited extra income, month after month! Because there are no minimums and no maximums in *Partnering for Profit*, the more people and businesses you refer to us, the more we can sign up as customers and the higher your program revenue will be.

For example, say 50 of your referrals become Conectiv Communications customers and each uses \$400 in long distance services every month (which equals \$20,000 in total expenditure and sets your incentive level at 3%). Based on their continuing participation, you would earn \$600 every month, or \$7,200 every year — simply for referring customers to us and endorsing Conectiv Communications!

With *Partnering for Profit*, you can count on prompt, regular compensation. Your monthly check will represent a percentage of the net billing of all your referrals who have become Conectiv Communications customers, as well as your own usage. And your checks will be calculated on monthly billing, not collected payments.

LOCAL CALLING AND INTERNET	
\$ of Monthly Usage	Incentive Level
\$1-\$50,000	2%
\$50,001+	3%

LONG DISTANCE AND HIGH-SPEED DATA	
\$ of Monthly Usage	Incentive Level
\$1-\$25,000	3%
\$25,001-\$50,000	4%
\$50,001+	5%

Local Calling is defined as all recurring local usage (including monthly fees) associated with Conectiv Communications Local services. Subscriber Line Fees and Emergency 911 charges are excluded. Subscriber Line Fees, Emergency 911, and other fees and charges standard for telephone service are excluded.

Long Distance calling is defined as 1+ calls (including regional toll), long distance T-1 access facilities provisioned on the Conectiv Communications network, and Interexchange Carrier charges on point-to-point circuits. 700/900 network calls are excluded.

PARTNERING for Profit
It's easy, it's hassle-free, it's profitable. Sign up today by calling
1-888-855-1900.

A NETWORK THAT FUELS
YOUR BUSINESS.

Think of the possibilities.

Now you can partner with a telecommunications company that gives you better business solutions and earns you extra income month after month...a company that does business the way you do, by putting customers first...a company that's always available, 24 hours a day, every day.

As a Conectiv Communications' customer, these practical advantages are yours:

- Savings on your telecommunications costs
- A digital fiber optic network for superior call quality
- One-company, one-bill convenience for all your telecommunications needs (Internet service billed separately)
- Multiple business accounts or locations invoiced on one bill
- Friendly, knowledgeable Customer Care team available around the clock
- A regional telecommunications company familiar with this area

Enhance your business and increase your revenue by joining Conectiv Communications *Partnering for Profit* program today. Call 1-888-855-1900, visit us at www.conectiv.com/comm, or contact your local Conectiv Communications representative.

